

## ANNOUNCEMENT

July 21, 2016



Dear Association Board of Directors/Trustees,

We are pleased to announce the merger of Evergreen Management and Harvard Management Solutions to create a truly unique condominium management operation with an enhanced matrix of staff, knowledge and services to our managed associations.

Both Evergreen Management and Harvard Management Solutions have each been in existence over 30 years. This merger allows your Association to benefit from the combined depth of knowledge of two of the oldest and experienced management companies in the condominium association industry with roots deeply planted in the local area.

To address an immediate question, your current management team and management agreement will remain in place. Our focus remains to provide the best in condominium association management to your Association with a management team second to none.

As we combine both companies, we look to provide an enhanced range of services to meet the individual management requirements of our client associations both in operational functionality and forward planning for the benefit of the unit owners and our Boards of Directors/Trustees. Further information of enhanced services and our combined management methodology will be forthcoming as the synergies and strengths of this merger are developed.

The size and depth of our combined staffs will allow for the implementation of a unique team management model over the next few months at all of our Associations. This team management model will engage 4 of our staff in the management of your community. This team approach will allow for greater management interaction with Board Members/Trustees and unit owners to address the day-to-day management of your Association.

We wanted to take this opportunity to share with you the aspects of this merger and welcome the opportunity to serve your community. The combined staff and resources of both companies look forward to providing the best in condominium management services to your association.

We thank you for your business and we look forward to continue to work to enhance the individual investment that each unit owner has made in your Association.

Sincerely,

Thomas E. Ducharme, Evergreen Management and David Bongiovanni, Harvard Management Solutions